

# MINUTES

## BOARD OF DIRECTORS MEETING

November 30, 2018

Airport Hilton Hotel &  
International Headquarters Office  
St. Louis, Missouri

The following Members of the 2018-19 Board of Directors were in attendance for the entire meeting:

Rebecca Butler-Mona	President	West Des Moines, Iowa
Adrian Elcock	President-Elect	St. Thomas, Barbados
Nick Prillaman	Immediate Past President	Atlanta, Georgia
Nicole Paquette	2016-2019 Director	Casselman, Ontario
Mark Weinsoff	2016-2019 Director	Goleta, California
Patsy Garner	2017-2020 Director	Fort Worth, Texas
Sandy Cyphers	2018-2021 Director	Wilmington, North Carolina
Sandy Larivee	2018-2021 Director	Essex, Ontario
Benny Ellerbe	Executive Director	St. Louis, Missouri
Vince Parker	President	Canadian Optimist Children's Foundation
Melvin Bannister	President	Optimist International Foundation
Cole Mullins	JOI President	Coronado, California
Excused:		
Don Brose	2017-2020 Director	Clarkston, Michigan

**Committee Reports are to be considered as part of these minutes and are kept on file separately from these minutes. They provide important information that is considered by the Board of Directors in determining action to be taken on a particular issue.**

**All items are not officially approved and subject to correction until they are adopted at the next meeting of the Board of Directors.**

### **Friday, November 30, 2018**

Immediate Past President Nick Prillaman called the first regular meeting of the 2018-19 Optimist International Board of Directors to order at 9:00 a.m. The invocation was given by Board Director Nicole Paquette, the Pledge of Allegiance was led by Board Director Mark Weinsoff, and a toast to

all countries with an Optimist Club was led by Board Director Patsy Garner. Immediate Past President Nick Prillaman led the recitation of the Mission Statement. Certificates of Office and gifts were presented to the Board members by President Butler Mona. The Flag that flew over the Headquarters Building, a presentation gavel, and a pen and pencil set were presented to Immediate Past President by President Rebecca Butler Mona on behalf of the Board of Directors. A framed magazine cover was presented to President Rebecca Butler Mona.

**Motion adopted**

To appoint Past President Robert Garner as parliamentarian for the meeting.

**ADOPTION OF CONSENT AGENDA ITEMS**

**Motion adopted**

**Cyphers/Paquette**

To adopt the consent agenda as presented.

**Approval of Board Meeting Minutes and Eballots:**

**Motion approved**

To adopt and/or confirm the minutes and decisions made at the following meetings:

July 6, 2018 – Refer to Minutes

Eballot August 23, 2018 - Adopted

That the International Board of Directors approve request from the **AMS&NW District** to hold a Special Convention on October 13, 2018 to consider a District Dues Increase.

Eballot August 27, 2018 - Adopted

That the Board of Directors approve the **Caribbean District's** request to hold a special convention on November 9-11, 2018 at their 1<sup>st</sup> Quarter 18-19 year to consider revisions to the District Policies.

Eballot September 7, 2018 – Adopted

That the International Board of Directors approve request from the **DMM District** to hold a Special Convention on October 20, 2018 to consider changes to the District Policies and convention city for 2020.

Eballot September 12, 2018 – Adopted

That the International Board of Directors approve request from the **Atlantic Central District** to hold a Special Convention on October 27, 2018 to consider a District Dues Increase.

Eballot September 19, 2018 – Adopted

That the Board of Directors approve the **Iowa District's** request to hold a Special Convention at their 1<sup>st</sup> Qtr Conference (Nov 3) in order to establish club movement within their zones.

**Approval of Club Charters**

**Motion adopted**

That the 83 new Optimist Clubs organized in 2017-2018 as submitted, be granted an affiliated Optimist International Club Charter in keeping with Optimist International Bylaws Article III, Section 1A2, New Clubs. (See Attachment to these minutes)

## **ADOPTION OF AGENDA**

**Motion adopted as amended**  
To adopt the agenda as amended.

**Butler Mona/Weinsoff**

## **PRESIDENT'S REPORT**

President Butler Mona addressed the Board of Directors and reviewed her written report.

### **General Data Protection Regulations (GDPR)**

Rationale: Coming from the European Union (28 countries), these intensive regulations are intended for security and safety of personal information. Significant requirements are in place for data consent, breach notification (within 72 hours), access, data portability, privacy design, erasure / right to be forgotten. Compliance is required and cost of non-compliance is significant. Data Protection/Privacy Officer (DPO) is a new role – not yet required, but if in place, must have very specific skills, experience and direct reporting to top officer. Optimist International must determine what action is required for Optimist International (and Optimist International Foundation) related to GDPR – particularly with any presence in EU.

**Motion adopted**

**Weinsoff/Butler Mona**

That the Board of Directors amend the Suggested District Policies to add the following wording as mandatory to be included in District Policies:

The District may publish directory information on the District website. Such information shall be password protected and its use is restricted to Optimist International business by authorized representatives of Optimist International. Directory information will not be shared with any party outside of Optimist International.

## **2017-2018 ADMINISTRATIVE YEAR'S PERFORMANCE**

Immediate Past President Nick Prillaman addressed the Board of Directors and reviewed his written report. On behalf of the Board of Directors President-Elect Adrian Elcock thanked the Immediate Past President for the report.

## **PRESIDENT-ELECT'S REPORT**

President-Elect Adrian Elcock addressed the Board of Directors and reviewed his written report and his Vision, Goals, and Plans.

## **2019-2020 International Committees**

### **Motion adopted**

**Elcock/Larivee**

That the Board of Directors approve the following list of 2019-2020 International Committees while giving the President-Elect the ability to refine the list as approved by the Board of Directors.

#### **Operating Committees:**

- Junior Golf Growth
- Youth Clubs (JOI)
- Convention
- Digital Transformation (Ad Hoc)
- Review of OI Organization Structure and Administration (Ad Hoc)
- Activities

#### **Administrative Committees:**

- Governance
- Audit & Finance
- Leadership Development
- Marketing & Communication
- Pension Trustees
- Ad Hoc Digital Transformation (See Page 14)

#### **Election and Convention Business Committees:**

- Candidate Qualifications
- Credentials Resolutions/Rules (Governance)

## **REPORT OF THE JOI PRESIDENT**

Cole Mullins addressed the Optimist International Board of Directors and reviewed his written report.

### **Incentive for Past Junior Optimist Members**

Rationale: The Junior Optimist Board of Directors believes that the 2016-2017 / 2017-2018 Pilot Program should continue into the 2018-2019 fiscal year. Currently, the Pilot Program allows all Junior Optimist graduating seniors to have one year of free Membership to an adult Club or College Club. The JOI Board believes this incentive should be extended to any past Junior Optimist Member and not just recent graduates.

### **Motion adopted**

**Weinsoff/Paquette**

That the Optimist International Board of Directors approves the expansion of the 2016-17/2017-18 pilot program allowing Junior Optimist International graduating seniors to have one year of free Membership to an adult Club or College Club, extending the program into the 2018-19 year and allowing any past Junior Optimist Member to receive a free Membership for one year to join their local adult Club or College Club. This would not be restricted to the first year following graduation.

## **EXECUTIVE DIRECTOR'S REPORT**

Executive Director Benny Ellerbe addressed the Board of Directors and reviewed his written report. On behalf of the Board of Directors, Immediate Past President Nick Prillaman thanked Benny Ellerbe for the report.

## **OPTIMIST INTERNATIONAL FOUNDATION REPORT**

The written report of the Optimist International Foundation was presented to the Board of Directors by President Melvin Bannister. On behalf of the Board of Directors, Immediate Past President Nick Prillaman thanked President Bannister for the report.

## **CANADIAN CHILDREN'S OPTIMIST FOUNDATION REPORT**

The written report of the Canadian Children's Optimist Foundation was presented to the Board of Directors by President Vince Parker. On behalf of the Board of Directors, Immediate Past President Nick Prillaman thanked President Parker for the report.

## **AUDITOR'S REPORT**

Amy Althoz, Partner of RubinBrown and Renita Duncan, Manager, addressed the Board of Directors and reviewed the financial statements for Optimist International and the Optimist International Youth Programs Foundation.

The meeting recessed in to executive session with the auditors from 10:51 a.m. to 11:00 a.m. and reconvened into regular session at 11:03 a.m.

## **AUDIT & FINANCE COMMITTEE REPORT**

The report of the Audit & Finance Committee was presented to the Board of Directors by Committee Chair Tom Lloyd.

### **Acceptance of Auditor's Report**

Rationale: The Audit and Finance Committee reviewed the draft report and recommendations of the auditors. The Committee has accepted the auditors' report.

#### **Motion adopted**

That the Board of Directors hereby accepts the audit report for the fiscal year 2017-2018 as presented by Rubin Brown, LLP-CPAs.

**Butler Mona/Larivee**

## **Appointment of Auditors**

The Committee, after reviewing the audit reports and with discussion with management, recommends that the firm of Rubin Brown, LLP-CPA's be appointed as auditors for the 2018-2019 fiscal year.

### **Motion adopted**

**Elcock/Weinsoff**

That the Board of Directors appoints the firm of Rubin Brown, LLP-CPA's be appointed as auditors for the 2018-2019 fiscal year.

## **Reaffirmation of Board Fiscal Responsibility; Policy I-70**

Rationale: As required by policy, Policy I-70 Committees, Paragraph C and the Financial Impact shall be submitted for reaffirmation every year at the first meeting of the Board of Directors. Committee Liaisons were again advised to share the Fiscal Impact Form with their respective Committees.

### **Motion adopted**

**Elcock/Garner**

That the Board of Directors reaffirm Policy I-70 Paragraph C and the Financial Impact Form as noted in the policy below:

- C. Once the Board of Directors establishes the committees for the following year, each committee shall receive a charge letter from the President Designate and other duties as directed by the Board of Directors. Each committee shall annually adopt and/or review operating guidelines which shall include fiscal responsibility as below:

All requests which require the expenditure of funds must be accompanied by the following:

1. Statement of Purpose
2. Statement of expectations in measurable terms
3. Statement of expected time frame to implement
4. Statement of expected time frame to realize identifiable results
5. Inclusion of an instrument for measuring expectations vs. results
6. Initial cost, budget, underlying assumptions and funding schedule with pay-out time.
7. All proposed NEW programs shall be reviewed by the Executive Director and the International Audit and Finance Committee Chairman prior to approval to determine the fiscal impact.
8. That as a matter of policy, the International Board of Directors requires that all proposals with a financial impact, regardless of the source of the request, will be referred to the International Audit and Finance Committee to determine the financial impact. The Optimist International Board of Directors will not consider such proposals until it has received a report from the International Audit and Finance Committee as to the expected financial impact.

The above policy shall be submitted for reaffirmation every year at the first meeting of the Board of Directors.

**Policy I-18; Expenses-Travel Chart**

Rationale: As requested in the Committee’s Charge Letter and as a matter of fiscal responsibility, the Committee reviewed the Travel Charge in detail. The Committee discussed the VP Spouse travel as currently shown on the chart and feels the chart should be revised to reflect the current practice of not paying VP spouse travel other than to convention. The Committee also felt that the use of “spouse” is archaic and the term “Domestic Partner” is more current and appropriate. The Committee also suggests that the per diem allowance be increased to \$125 across the chart to reflect the current increase in costs to volunteer service.

**Motion adopted as amended**

**Weinsoff/Paquette**

That the Board of Directors adopt revisions to Policy I-18 Expenses, Travel Chart as presented. (Fiscal Impact 2018-2019:\$14,865)

**Policy I-20; Financial Review**

Rationale: In its review of all policies regarding finance as requested in the President’s Charge letter, the Committee felt that in order to clarify the intent of Policy I-20’s mandate regarding significant budget variances, the Committee feels that following revision reflects the true intention of the policy. The Board should note that any budgeted expenditure over \$5,000 or 15% is noted in the Staff Report at each Board meeting. The Committee will ensure that any non-budgeted request will be accompanied by a Fiscal Impact Form before being submitted to the Board for approval.

**Motion tabled (see Page 8)**

**Garner/Cyphers**

That the Board of Directors adopt the following revision to the fifth paragraph of Policy I-20, Financial Review.

Should the President, a Director, Officer, or any employee of the organization request an expenditure **which exceeds** ~~in excess of~~ \$5000 or 15% of a specific budgeted or **any** non-budgeted item **over \$5,000**, the expenditure must be approved by the Board of Directors.

**Master Schedule of Dues and Fees**

Rationale: The Committee reviewed the 18-19 Master Schedule of Dues and Fees and felt that the World Oratorical Scholarships should be added to schedule.

**Motion adopted**

**Elcock/Weinsoff**

That the Board of Directors adopt the following revisions to the 2018-2019 Master Schedule of Dues and Fees.

Oratorical Scholarships	\$ 5,000	1 <sup>st</sup> place \$2500, 2 <sup>nd</sup> place \$1500, 3 <sup>rd</sup> place @\$1000
World Oratorical Scholarships	\$30,000	1 <sup>st</sup> place \$15,000, 2 <sup>nd</sup> place \$10,000, 3 <sup>rd</sup> place \$5000
World Oratorical Regionals	\$45,000	\$5,000 for each of 8 Regions plus 1 Global Region

**Bookingcommunity.Com, Non-Dues Revenue Source**

Rationale: The Committee reviewed a presentation by BOOKINGCOMMUNITY.COM that offers members up to a 70% discount on hotel rooms. The company will do all marketing to the Clubs and

create the promotional materials to do so. Should the Board approve this member benefit it will not affect the convention hotel block commitment. The company is not asking for membership information, such as email addresses, but will advertise on the website and in the magazine. A percentage of all bookings received from our membership will entitle the organization to a commission income from said bookings.

**Motion adopted**

**Butler Mona/Paquette**

That the Board of Directors adopts BOOKINGCOMMUNITY.COM as a non-dues revenue source and member benefit.

On behalf of the Board of Directors, Board Director Sandy Larivee thanked Chair Tom Lloyd for the report.

**AD HOC REVIEW OF OPTIMIST INTERNATIONAL ORGANIZATION, STRUCTURE, AND ADMINISTRATION (ROOSA) COMMITTEE**

A preliminary report of the Ad Hoc ROOSA Committee was presented to the Board of Directors by Committee Chair Robert Garner. On behalf of the Board of Directors, Board Director Patsy Garner thanked Chair Robert Garner for the report.

**POLICY I-20; FINANCIAL REVIEW (REVISITED)**

**Motion adopted**

**Elcock/Butler Mona**

That the Board of Directors replace the 5<sup>th</sup> paragraph of Board Policy I-20 with the following:

The Board of Directors must be advised of any expenditures which exceeded \$5,000 or 15% of any specific budgeted or non-budgeted item. In addition, any non-budgeted expenditures between \$5,000 and \$20,000 must be approved by the Executive Director and the International President; any non-budgeted amounts in excess of \$20,000 must be approved by the Board of Directors.

**TOP CLUBS CALLS**

President Rebecca addressed the Board of Directors about the phone calls the Board members made to top Optimist Clubs. Some Board members shared their experiences and positive feedback from Club Presidents with whom they had spoken, with some requesting to be called again next quarter.

**AD HOC COMMITTEE FOR SPORTS CLUBS**

An informational report of the Ad Hoc Sports Clubs Committee was presented to the Board of Directors by Committee Chair Patsy Garner. Board Director Sandy Cyphers thanked Chair Patsy Garner for the report.

## **AD HOC HEALTH & WELLNESS COMMITTEE REPORT**

An informational report of the Ad Hoc Health & Wellness Committee was presented to the Board of Directors by Committee Chair Janet Lloyd.

### **Ad Hoc World Oratorical & Scholarships Committee**

#### **Motion adopted**

**Butler Mona/Cyphers**

That the President appoint an Ad Hoc World Oratorical & Scholarships Committee.  
(Committee: Janet Lloyd, Chair; represented by the foundations and activities)

### **World Oratorical Competition in Person Changed to October 1, 2021**

Rationale: To allow more time for Districts to adjust to the mandate, the Board changed the initial date of mandate. There will be a communications plan and plenty of notification sent to Districts from the Committee and staff.

#### **Motion adopted**

**Larivee/Paquette**

That the Board of Directors approves the following language regarding the World Oratorical Championships to become effective October 1, 2021:

Application:

Section II.

6. Each District Winner shall compete at the World Oratorical Championships in person at the designated locations. If unable to attend in person, the next available runner up, would be allowed to compete for the World Oratorical Scholarships.

On behalf of the Board of Directors, Board Director Mark Weinsoff thanked Chair Janet Lloyd for the report.

The Optimist International Board of Directors recessed for lunch at 11:50, briefly reconvened and recessed at 1:32 p.m. for the Youth Programs Foundation meeting. The Optimist International Board of Directors reconvened at 2:38 a.m.

## **DISTRICT DUES INCREASE REQUESTS**

The Board of Directors discussed the following District Dues Increase Requests:

### **Arizona District**

#### **Motion adopted**

**Butler Mona/Cyphers**

That the Board of Directors approve a \$10.00 District dues increase request for the AZ District from \$15.00 per year to \$25.00 per year, effective October 1, 2018.

## **Alberta Montana Saskatchewan and Northern Wyoming District**

### **Motion adopted**

**Butler Mona/Paquette**

That the Board of Directors approve a \$5.00 District dues increase request for the AMS&NW District from \$20.00 per year to \$25.00 per year, effective October 1, 2018.

## **Caribbean District**

### **Motion adopted**

**Butler Mona/Garner**

That the Board of Directors approve a \$5.00 District dues increase request for the CAR District from \$10.00 per year to \$15.00 per year, effective October 1, 2018.

## **Pacific Northwest District**

### **Motion adopted**

**Butler Mona/Weinsoff**

That the Board of Directors approve a \$2.00 District dues increase request for the PNW District from \$18.00 per year to \$20.00 per year, effective October 1, 2018.

## **Atlantic Central**

### **Motion adopted**

**Butler Mona/Garner**

That the Board of Directors approve a \$2.00 District dues increase request for the AC District from \$12.00 per year to \$14.00 per year, effective October 1, 2018.

## **CANDIDATE QUALIFICATION COMMITTEE REPORT**

The report of the Candidate Qualifications Committee was presented to the Board of Directors by Committee Chair J.C. St-Onge via Zoom.

## **Bylaws Amendment Proposal**

Rationale: There was discussion related to Article V, Section 6, Part C, 2. C. Referring to wording of “President” appoints... Clarification of which officer (President) appoints for what time period was needed. We are suggesting the following revision be adopted. –

### **Motion adopted as amended**

**Butler Mona/Cyphers**

That the Board of Directors direct the Governance Committee provide the following revision to the Board of Directors at their March meeting as a proposed Bylaws amendment to the delegates at the July 2019 International Convention.

Bylaws Article V, International Board of Directors  
Section 6. International Committee  
Paragraph C. Appointment and Term

2. (c) The Candidate Qualifications Committee shall consist of three appointed members who shall be appointed to terms of three years each, and the four most immediate and available Past Presidents (beginning one year after having served on the International Board of Directors). Each year the President-Elect shall appoint one member to a three year term **to begin on October 1 of the appointing officer’s year as President** but no appointed

member shall be eligible to serve consecutive full terms. Any vacancy to one of these appointments shall be reappointed by the International President that made the original appointment **for the remainder of that person's member's term**. No member of the Board of Directors shall be eligible to serve on this committee. If a Past President on the committee becomes ~~deceased or incapacitated~~ **unavailable** to the extent that he/she cannot serve, the most immediate and available Past President who has rotated from the committee would fill the vacancy for the balance of the ~~deceased or incapacitated~~ **unavailable Past President's term year**. ~~This procedure will apply on an annual basis for the remainder of the vacated term on the Committee.~~

## **Revision to Board Policy I-130, Candidate Qualification Committee Operational Guidelines**

Rationale: Language changes have been discussed and the revised changes to the Candidates Qualification Operational Guidelines are:

### **Motion adopted as amended**

**Elcock/Butler Mona**

That the Board of Directors revise the following to Board Policy I-130:

#### **XI. GUIDELINE FOR MEETINGS**

- 11.1 The **Committee's** prime order of business shall be **to nominate one qualified candidate selection and confirmation of at least one nominee** for the office of President-Elect of Optimist International. The Committee **should will** also **select eight** ~~proceed with the selections of~~ nominees for the office of Vice President-Elect; ~~there shall be at least eight nominees for the office of Vice President-Elect. And finally, the Committee should shall~~ select at least one nominee ~~nominees~~ for **each open position** for the office of Director-At-Large; ~~there shall be at least one nominee for each open position. The selection of all nominees~~ **The Committee shall complete the selection process prior to the adjournment of the second meeting held in January or February be completed by the Committee prior to the adjournment of the meeting held in January/February. All voting shall be by secret ballot. (Note: the Candidate Qualifications Committee has the option of naming two nominees for any Office as determined by Committee motion.)**
- a. Prior to the first ballot for any office, the Committee ~~shall will~~ have the opportunity to review the list of potential candidates **for the respective offices. ; eliminating those names which the Committee deems are no longer viable candidates for the respective office.**
- b. **The Committee may add to the list of potential candidates for a particular office and may eliminate the names of those that the majority of the members of the Committee deem to be no longer viable or available as candidates for an office.**
- 11.2 Recommended [~~Candidate~~] Selection Procedure for President-Elect Nominee
- a. **To the extent possible, the Committee will attempt to reach a consensus regarding up to three finalist to serve as the Committee's nominee** for the office of President-Elect. ~~, giving the first choice three points, the second choice two points, and the third choice one point. All Candidates named shall be ranked in order based on the total number of points received by the respective~~

candidates.

- b. **At the first meeting, A second ballot shall be taken in which the Committee members will determine their first choice by secret ballot. If no person has a majority, the person with the lowest number of votes will be eliminated and another ballot taken. This balloting process will be repeated until the first choice is selected.** ~~shall vote, listing three names, from among the top five names on the list from the first ballot, giving the first choice three points, the second choice two points, and the third choice one point.~~
- c. **Once the first choice is selected, the Committee members will determine their second choice by secret ballot, using the same process. From this vote up to three names will be considered “finalists” and may be brought to St. Louis for face to face interviews at the January/February Candidate Qualifications Committee meeting. The Chair will contact each chosen candidate to invite them to St. Louis for these interviews, giving them dates and instructing them to work with staff on travel arrangements.**
- d. **Once the second choice is selected, the Committee members will determine their third choice by secret ballot, using the same process. At the January/February Committee meeting from this list, a third ballot shall be taken with each member casting votes for two persons giving their top choice two points and their second choice one point.**
- e. **Based on the balloting at the first meeting, up to three “finalists” for the position of President-Elect will be identified. The names of the finalists are to be kept confidential by the Committee members. The top person in point accumulation will be the President-Elect Nominee. The number two person in point accumulation on the third ballot for President-Elect will be the back-up nominee. (Note: The Candidate Qualifications Committee has the option of naming two nominees for any Office as determined by Committee motion.)**
- f. **Each of the finalists may be brought to St. Louis for an in-person interview to be held at the second meeting of the Committee. If the Committee decides to conduct in-person interview, the Chair will invite each finalist to St. Louis for an interview. The Chair will give the finalists the interview dates, other pertinent information, and instruct the finalist to work with professional staff to make travel arrangement.**
- g. **At the second meeting, the Committee members will determine their first choice for the position of President-Elect Nominee by secret ballot using the procedure set forth above. After this person is selected, the Committee members will determine their second choice.**
- h. **The person selected as the first choice will be the Committee's nominee for the office of President-Elect so long as he or she accepts the nomination. However, if that person does not accept the nomination, the person selected**

as the second choice will be asked to serve as the President-Elect Nominee. If the second choice does not accept the nomination, the third choice may be asked to serve as the President-Elect Nominee.

### 11.3 Recommended Procedure for Vice President-Elect Nominees

- a. **The Committee will select a** ~~A Vice President-Elect for shall be selected by ballot for each Region established by the International Board of Directors. The Committee may nominate a leader from outside said Region. There shall be a separate ballot for each Region. The voting procedure shall be the same process as that of the President Elect except for paragraph "c". The Committee members may make contact and talk with these top three candidates, but no funds are provided for face-to-face interviews.~~
  - b. **In its discretion, the Committee may nominate a leader who does not belong to an Optimist Club or live within the Region for which he or she is nominated. that belongs to a club outside the region for which they are nominated.**
  - c. **At the Committee's first meeting, the members will select a tentative slate of Vice President-Elect nominees. Although the Committee members may decide to interview or otherwise make contact with the potential candidates, no funds are budgeted for in-person interviews.**
  - d. **At the second meeting, the Committee will select the Vice President-Elect Nominee for each Region by secret ballot.**
  - e. **There shall be a separate ballot for each Region and the Committee will use the same voting procedure for balloting as used for selecting the President-Elect Nominee except for Section 11.2(f).**
  - f. **If the person selected as the first choice in a particular Region does not accept the nomination, the person selected as the second choice for that Region will be asked to serve as the Vice President-Elect Nominee. If neither accepts the nomination, the person selected as third choice for that Region will be asked to serve as the Vice President-Elect nominee.**
- a. ~~First Ballot: Each year, on the first ballot to select a nominee for Vice President-Elect, each Committee member shall select three names of proposed candidates for the office of Vice President Elect, giving the first choice three points, the second choice two points, and the third choice one point. All Candidates named shall be ranked in order based on the total number of points received by the respective candidates.~~
  - b. ~~A second ballot shall be taken in which the Committee members shall vote, listing three names, from among the top five names on the list from the first ballot, giving the first choice three points, the second choice two points, and the third choice one point.~~

- e. ~~Beginning at the first meeting of the Committee in October by November 10, after selecting all “finalists” for the eight (8) positions, the Committee should contact each of them individually to confirm their willingness and/or ability to serve.~~
- ~~Subsequently, at the second meeting of the Committee by February 10, the candidate with the most votes in each region will be the Vice President-Elect nominee, and confirmed and offered the nomination at the January meeting. Should they not accept the nomination, it will be then offered to the candidate with the second highest number of votes, and accordingly, the third highest.~~

On behalf of the Board of Directors, Board Director Nicole Paquette thanked Chair J.C. St-Onge for the report.

The meeting recessed at 3:25 p.m. and reconvened at 3:45 p.m.

## **CONVENTION COMMITTEE REPORT**

The report of the Convention Committee was presented to the Board of Directors by Committee Chair Joanne Ganske via online streaming.

### **2021 International Convention Location**

Rationale: Convention staff has reached out to, researched and received proposals / responses from several cities in an effort to find the location with the most value for Optimist Members. The convention request for proposal was sent to Washington, DC, Orlando, Miami & Jacksonville, FL, Atlanta, GA, Minneapolis, MN, Reno, NV, Norfolk, VA, Denver, CO, Punta Cana, Dominican Republic, Disneyland and Anaheim, CA, Baltimore, MD, Austin & San Antonio, TX and the Bahamas. After many conversations with all the different facilities in these cities, it has been determined the most favorable and financially beneficial option is Atlanta, GA.

Currently negotiating concession packages with the Atlanta Convention and Visitors Bureau and the Downtown Atlanta Hilton and Hyatt Hotels on rates at \$129 and \$134 respectively and both agreeing to a food and beverage of \$50,000. More on Atlanta:

#### **1. UNPARALLELED ACCESSIBILITY**

Once you arrive at the most traveled and most efficient airport, begin experiencing the ease of navigating the city firsthand. A short car or MARTA ride leads you directly into the heart of downtown Atlanta, the city's convention and entertainment district.

#### **2. COMPACT, WALKABLE CONVENTION 7 ENTERTAINMENT DISTRICT**

Excellent attractions that double as one-of-a-kind event venues, award-winning restaurants and a variety of hotels at every price point are just steps away from Atlanta's convention facilities.

#### **3. WORLD-CLASS VENUES**

Atlanta's hospitality community, along with the ACVB team, work together to give you a stress-free meeting experience. Combine our Southern hospitality with one-of-a-kind venues, attractions and restaurants, all in a walkable city, and you get happy attendees.

#### **4. VIBRANT CITY WITH UNLIMITED THINGS TO DO**

Atlanta serves up endless dining choices and a variety of things to do, including unwinding at

the city's hottest nightlife spots. With so many offerings all packed into one lively city, attendees may find themselves extending their stay a day or two...or three.

**Motion adopted**

**Cyphers/Larivee**

That the Board approve Atlanta, Georgia as the location for the 2021 annual Convention.

On behalf of the Board of Directors, Board Director Patsy Garner thanked Chair Joanne Ganske for the report.

**DISTRICT CONVENTION ATTENDANCE & REPEAT LEADERSHIP**

Executive Director Benny Ellerbe reported to the Board of Directors. Districts were discussed but no action was taken.

**SALT LAKE CITY OC AND THE STATE OF UTAH MOVED FROM THE PACIFIC CENTRAL DISTRICT TO THE PACIFIC NORTHWEST DISTRICT**

**Motion adopted**

**Weinsoff/Butler Mona**

That the Board of Director's approve moving State of Utah and the Salt Lake City Optimist Club from the Pacific Central District to the Pacific Northwest District effective October 1, 2018.

**DEVELOPMENT OF A NEW WEBSITE – AD COMMITTEE DIGITAL TRANSFORMATION COMMITTEE**

Rationale: Our existing website is very much geared to our membership. It is not easy to navigate and it does not properly position us with a contemporary user interface. An opportunity exists for us to develop a new web portal that has the potential to easily communicate with new volunteers and new funding opportunities using comprehensive engagement of digital technology. This website will NOT replace our existing website; rather, it will complement our efforts to reposition the public face of our organization.

**Motion adopted**

**Butler Mona/Elcock**

That the Board of Directors authorize an Ad Hoc Committee to consider a new website and social media platforms that will focus on a global community of optimist minded people. This Ad Hoc Digital Transformation Committee is to report at the March 2019 meeting.

(Committee: Adrian Elcock, Chair; Names...)

**POLICY ID-25 - DISTRICT AT RISK ASSESSMENT AND RECOVERY PLAN**

**Motion adopted**

**Garner/Weinsoff**

That the Board of Directors direct the International Governance Committee and the Ad Hoc ROOSA Committee to consider the relevance of the policy and report to the Board at their next meeting.

The meeting recessed at 4:33 p.m. and reconvened into executive session. The meeting reconvened at 5:48 p.m.

**EXECUTIVE DIRECTOR SALARY ADJUSTMENT**

**Motion adopted**

**Elcock/Weinsoff**

That the Board of Directors authorize a salary increase of 3.5% retroactive to October 1, 2018.

**Motion adopted**

**Elcock/Garner**

To adjourn the meeting.

There being no further business, the meeting adjourned at 5:50 p.m.

Benny Ellerbe  
Executive Director/Secretary

Attachments: New Clubs Built in 2017-2018

**ATTACHMENT - 2017-2018 NEW CLUBS**

November 19, 2018  
10:28 am

**New Clubs Annual Report (By District)  
2018**

Not New  
FLY-UP  
OC  
NCB3  
NCB2  
NCB1

District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs
<b>ALABAMA - MISSISSIPPI</b>						
29 - AL-MS	z03, 29085 - HUNTSVILLE, AL	z03, 29324 - GROWING MINDS-SHOALS, AL	09/29/2018	18	18	81
29 - AL-MS	z08, 29023 - CLEVELAND, MS	z08, 29323 - BRANDON, MS	09/13/2018	16	16	48
				<b>SUB TOTALS: 34 34</b>		
<b>ATLANTIC CENTRAL</b>						
02 - AC	z04, 02263 - MEDIA-ROSE TREE, PA	z04, 02775 - STRATH-HAVEN SPRINGFIELD, PA	09/29/2018	18	18	55
				<b>SUB TOTALS: 18 18</b>		
<b>CALIFORNIA SOUTH</b>						
41 - CALSO	z04, 41039 - EL CAJON, CA	z02, 41689 - LA VOZ DE PADRES LATINOS: SPECIAL FAMILIES, CA	04/10/2018	32	32	35
41 - CALSO	z03, 41865 - CHAMORRO-SAN DIEGO, CA	z02, 41670 - BUILDING LIVES FOR BETTER FUTURES-CHULA VISTA, CA	09/25/2018	28	28	73
41 - CALSO	z04, 41642 - CASA DE ORO, CA	z04, 41667 - SANTEE-EAST COUNTY, CA	11/18/2017	18	18	13
				<b>SUB TOTALS: 78 78</b>		
<b>CAPITAL - VIRGINIA</b>						
16 - CAPVA	z02, 16169 - RICHMOND-GREATER, VA	z02, 16267 - RICHMOND-METRO, VA (R)	10/31/2017 (09/30/2018)	19	19	4
16 - CAPVA	z02, 16263 - RICHMOND SOUTHSIDE, VA	z02, 16268 - LYNCHBURG MID-TOWN, VA	11/16/2017	15	15	11
16 - CAPVA	z02, 16263 - RICHMOND SOUTHSIDE, VA	z02, 16269 - ROANOKE, VA (R)	11/16/2017 (09/30/2018)	15	15	12
16 - CAPVA	z03, 16040 - COLONIAL HEIGHTS INC., VA	z03, 16270 - GREATER ROANOKE, DC	09/29/2018	15	16	56
				<b>SUB TOTALS: 64 65</b>		
<b>CARIBBEAN</b>						
78 - CAR	z05, 78312 - KINGSTON-HARBOR VIEW, JA z01, 78324 - MANOR PARK, JA	z01, 78610 - CARIBBEAN MARITIME UNIVERSITY, JA	09/26/2018	43	43	75
78 - CAR	z05, 78541 - KINGSTON-ST. MATTHEWS, JA z05, 78491 - CROSS ROADS, JA	z05, 78605 - TRENCH TOWN, JA (Pilot Club)	11/12/2017	20	20	9
78 - CAR	z06, 78573 - SUNRISE-NEWPORT, JA	z06, 78607 - CUSTOM-MADE-MONTEGO BAY, JM	09/26/2018	36	36	52
78 - CAR	z06, 78490 - NORTH ST CATHERINE, JA z12, 78592 - SUNSET-ANNOTTO BAY, JA	z06, 78611 - SPARKLING-ENFIELD ST. MARY, JA	09/26/2018	17	17	76
78 - CAR	z07, 78493 - MANDEVILLE, JA z07, 78235 - OLD HARBOR, JA	z07, 78609 - DIVERSIONAL-SAVANNA-LA-MAR, JA	09/29/2018	18	18	63
78 - CAR	z08, 78512 - MAMMEE BAY, JA z08, 78245 - ST. ANN'S BAY, JA	z08, 78606 - FIERY-ST ANNS BAY, JA	04/27/2018	30	30	38
78 - CAR	z08, 78350 - OCHO RIOS, JA	z08, 78608 - NEGRIL, JA	08/16/2018	15	22	61

**ATTACHMENT - 2017-2018 NEW CLUBS**

**New Clubs Annual Report (By District)  
2018**

November 19, 2018  
10:28 am

District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs	NCB1	NCB2	NCB3	OC	FLW-UP	Not New
CARIBBEAN 78 - CAR	z09, 78456 - ST JOHN'S, ANTIGUA	z09, 78612 - ANTIGUA STATE UNIVERSITY, AG	06/28/2018	16	16	80						
	z09, 78579 - SPIRITED-WADADLI, ANTIGUA											
	<b>SUB TOTALS:</b>						185	202				
COLORADO - WYOMING 25 - COWY	z09, 25134 - ARVADA-LAKE ARBOR, CO	z09, 25339 - PURPOSE DRIVEN, CO	03/23/2018	0	0	29						
	<b>SUB TOTALS:</b>						0	0				
EAST MISSOURI 30 - EMO	z06, 30296 - O'FALLON, MO	z06, 30564 - LINCOLN COUNTY, MO	12/19/2017	15	15	17						
	<b>SUB TOTALS:</b>						15	15				
GATEWAY 21 - GATE	z05, 21257 - NORTH PERIMETER, GA	z05, 21624 - HOPE 4 TOMORROW-PIKE COUNTY, GA	10/09/2017	20	21	1						
	z03, 21546 - SAWNEE-CUMMING, GA											
	z05, 21227 - TUCKER, GA	z05, 21628 - HOPE 4 KIDS, GA	09/24/2018	25	25	72						
	z05, 21614 - YA YA XPRESS, GA											
21 - GATE	z11, 11012 - EAST RIDGE, TN	z11, 21625 - HAMILTON COUNTY, TN	03/22/2018	18	23	28						
<b>SUB TOTALS:</b>						63	69					
INDIANA NORTH 04 - INDN	z03, 04656 - WARSAW-NOON, IN	z03, 04608 - WARSAW EVENING, IN	08/16/2018	18	19	60						
	<b>SUB TOTALS:</b>						18	19				
INDIANA SOUTH 06 - INDS	z01, 05095 - BFT-INDIANAPOLIS, IN	z01, 05589 - SUNRISE INC., IN	05/31/2018	15	15	44						
	z01, 05085 - BFT-INDIANAPOLIS, IN	z01, 05588 - PUB CLUB OF INDIANAPOLIS, IN	06/06/2018	22	26	47						
	<b>SUB TOTALS:</b>						37	41				
KENTUCKY - WEST VIRGINIA 03 - KYWV	z03, 03296 - RADCLIFF, KY	z03, 03446 - ELIZABETHTOWN COMMUNITY & TECHNICAL COLLEGE, KY	09/26/2018	15	16	74						
	<b>SUB TOTALS:</b>						15	16				
MARYLAND - SOUTH DELAWARE 33 - MDSD	z02, 33266 - SALISBURY, MD	z02, 33363 - SUSSEX COUNTY, DE	11/06/2017	21	28	6						
	z02, 33211 - OCEAN CITY-BERLIN, MD											
	z05, 33182 - MECHANICSVILLE, MD	z05, 33354 - HOLLYWOOD-LEONARDTOWN, MD	07/02/2018	21	29	58						
<b>SUB TOTALS:</b>						42	57					

**ATTACHMENT - 2017-2018 NEW CLUBS**

November 19, 2018  
10:28 am

**New Clubs Annual Report (By District)  
2018**

NCB1  
NCB2  
NCB3  
OOC  
FLTW-UP  
Not New

District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs
<b>MICHIGAN</b>						
17 - MI	z03, 17030 - BAY CITY NOON, MI	z03, 17556 - SVSU-SAGINAW, MI	11/08/2017	29	29	7
	z11, 17050 - CLARKSTON AREA, MI					
17 - MI	z12, 17530 - KUPSYA AGENTS OF MILLENNIUM PROGRESS (KAMP), UG	z12, 17557 - MOTHER OF TOMORROW-JINJA, UG	12/18/2017	17	17	16
	z05, 60480 - ALTAMONTE SPRINGS-SOUTH SEMINOLE, FL					
	z12, 17412 - WEST BLOOMFIELD, MI	z12, 17558 - COCLAD-KAGADI, UG	01/30/2018	24	26	21
	z12, 17530 - KUPSYA AGENTS OF MILLENNIUM PROGRESS (KAMP), UG					
17 - MI	z14, 17122 - DETROIT-METRO RIVERFRONT, MI	z14, 17555 - DOWNRIVER FAMILY, MI	06/04/2018	16	16	45
	z18, 17464 - DETROIT-LOVING COMMUNITY, MI					
17 - MI	z14, 17551 - CIVIC-DETROIT, MI	z14, 17560 - EMPOWERING EDUCATORS ONLINE, MI	06/26/2018	23	23	51
	z18, 17508 - HARTFORD COMMUNITY, MI					
17 - MI	z15, 17052 - CLINTON TOWNSHIP AREA, MI	z15, 17559 - NORTH MACOIMB AREA, MI	05/24/2018	21	21	41
	z15, 17496 - SHELBY TOWNSHIP AREA, MI					
	<b>6</b>					
	<b>SUB TOTALS:</b>					
				130	132	
<b>MIDWESTERN ONTARIO</b>						
46 - MWONT	z09, 46070 - LONDON-EAST, ON	z09, 46980 - WOODSTOCK, ON	09/22/2018	16	16	69
	z09, 46150 - LONDON-OKRIDGE ACRES, ON					
46 - MWONT	z10, 46181 - PETERSBURG, ON	z10, 46012 - CAMBRIDGE SOUTHWEST, ON	03/29/2018	19	19	31
	<b>2</b>					
	<b>SUB TOTALS:</b>					
				35	35	
<b>NEBRASKA</b>						
10 - NE	z06, 10025 - LINCOLN-EVE, NE	z08, 10153 - LINCOLN FRIENDS, NE	05/29/2018	20	20	43
	z06, 10105 - LINCOLN-SUNRISE, NE					
	<b>1</b>					
	<b>SUB TOTALS:</b>					
				20	20	
<b>NEW MEXICO - WEST TEXAS</b>						
19 - NMWTX	z03, 19185 - ALBUQUERQUE-SUNPORT, NM	z03, 19628 - RIO COMMUNITIES, NM	03/22/2018	19	20	27
	<b>1</b>					
	<b>SUB TOTALS:</b>					
				19	20	
<b>NEW YORK - NEW ENGLAND</b>						
01 - NYNE	z02, 01103 - BARGE CANAL-LOCKPORT INC., NY	z02, 01004 - BUFFALO LAFAYETTE, NY	09/06/2018	21	23	84
	z04, 01175 - WATERVILLE-BROTHERTOWN, NY	z04, 01002 - MORRISVILLE DISTRICT, NY	08/29/2018	19	19	62
	z04, 01193 - MADISON, NY					
	<b>2</b>					
	<b>SUB TOTALS:</b>					
				40	42	
<b>NORTH CAROLINA EAST</b>						
43 - NCE		z01, 43520 - THE COASTAL-WILMINGTON, NC	07/02/2018	18	25	59

**ATTACHMENT - 2017-2018 NEW CLUBS**

**New Clubs Annual Report (By District)  
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District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs	NC91	NC92	NC93	OC	FLW-UP	Not New
	<b>1</b>		<b>SUB TOTALS:</b>	<b>18</b>	<b>25</b>							
<b>NORTH CAROLINA WEST</b>												
44 - NCW	z03, 44295 - MORGANTON, NC	z08, 44617 - FUN TIMES, NC	12/10/2017	39	39	15						
44 - NCW	z09, 42111 - CONCORD-LOGAN, NC	z09, 44616 - WOMEN OF CHANGES-CONCORD, NC	10/23/2017	16	16	2						
	<b>2</b>		<b>SUB TOTALS:</b>	<b>55</b>	<b>55</b>							
<b>NORTH TEXAS</b>												
38 - NTX	z04, 38045 - FORT WORTH-BFT EAST, TX	z04, 38532 - KINDNESS COUNTS, TX	03/01/2018	17	17	22						
38 - NTX	z04, 38025 - CHISHOLM TRAIL, TX	z04, 38534 - MELISSA, TX	08/13/2018	21	22	67						
38 - NTX	z04, 38170 - FORT WORTH, TX	z04, 38533 - METROPLEX COLLEGIATE, TX	08/16/2018	22	26	68						
	<b>3</b>		<b>SUB TOTALS:</b>	<b>60</b>	<b>65</b>							
<b>NOT IN DISTRICT</b>												
90 - NA	z04, 06170 - SAN ANTONIO, TX	z01, 90027 - THE BRONCOS-SALTILLO, MX	08/22/2018	15	15	70						
90 - NA	z02, 08130 - AUSTIN-NORTH, TX											
90 - NA	z02, 90013 - KATHMANDU NEPAL	z02, 90019 - JHAPA, NEPAL	01/22/2018	15	15	20						
90 - NA	z02, 90014 - POKHARA, NEPAL											
90 - NA	z02, 90013 - KATHMANDU, NEPAL	z02, 90022 - HETAUDA, NEPAL	03/26/2018	18	18	30						
90 - NA	z01, 70945 - TEMA DISTRICT, GHANA	z05, 90029 - THE KUMASI, GHANA	08/28/2018	15	15	82						
90 - NA	z02, 01150 - SUNRISE-LOCKPORT INC., NY											
90 - NA		z08, 90017 - IGBAJA, NIGERIA	01/02/2018	17	17	19						
90 - NA		z08, 90024 - EKO ILE, NIGERIA	05/05/2018	22	22	40						
90 - NA	z02, 37120 - LAWRENCE-BREAKFAST, KS	z09, 90026 - DE HINCHE, HAITI	06/29/2018	20	20	57						
90 - NA	z04, 06170 - SAN ANTONIO, TX	z10, 90023 - BEIJING, CN	03/31/2018	19	25	34						
90 - NA	z03, 38010 - ARLINGTON, TX	z10, 90028 - GUANGDONG PROVINCE, CHINA	08/26/2018	16	16	77						
90 - NA	z03, 38824 - HELPING HANDS-GRAND PRAIRIE, TX											
	<b>9</b>		<b>SUB TOTALS:</b>	<b>157</b>	<b>163</b>							
<b>OHIO</b>												
24 - OH	z03, 24250 - MANSFIELD, OH	z03, 24526 - NORTH CENTRAL BUCKEYE COLLEGE, OH	03/30/2018	34	34	33						
24 - OH	z12, 24521 - GREENE, OH	z12, 24527 - GREENMONT VOICES, OH	08/27/2018	23	26	78						
24 - OH	z13, 24224 - KETTERING-NOON, OH											
24 - OH	z13, 24224 - KETTERING-NOON, OH	z13, 24524 - FALCON, OH	11/02/2017	24	60	5						
24 - OH	z13, 24115 - KETTERING-DOR-WOOD, OH	(Pilot Club)										
24 - OH	z13, 24115 - KETTERING-DOR-WOOD, OH	z15, 24525 - REDHAWK, OH	03/30/2018	24	24	32						
24 - OH	z15, 24170 - FAIRFIELD INC., OH											

**ATTACHMENT - 2017-2018 NEW CLUBS**

**New Clubs Annual Report (By District)  
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District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs	NCB1	NCB2	NCB3	OCC	FLW-UP	Not New
OHIO	z14, 24403 - CENTERVILLE-NOON, OH	z15, 24528 - BEARCAT @ UC, OH	09/30/2018	35	35	83						
	z15, 24508 - THE MONROE AREA, OH											
	5		SUB TOTALS:	140	179							
OKLAHOMA	z03, 07005 - VERDEN, OK	z03, 07156 - SOUTHSIDE OKC-SOUTH OKLAHOMA CITY, OK	11/11/2017	16	19	8						
	1		SUB TOTALS:	16	19							
PACIFIC SOUTHWEST	z03, 14765 - SANTA PAULA, CA	z03, 14032 - SANTA PAULA-ACTION, CA	10/27/2017	33	36	3						
	z01, 14607 - VAN NUYS-AIRPORT, CA											
	z06, 14625 - OJAI, CA	z06, 14033 - OJAI IN ACTION, CA	09/24/2018	21	21	71						
	z06, 14184 - CAMARILLO-NOONTIME, CA											
2		SUB TOTALS:	54	57								
QUEBEC CENTRAL	z09, 50380 - LAFLECHE, QC	z09, 50018 - SAINT-PHILIPPE, QC	04/26/2018	23	23	37						
	1		SUB TOTALS:	23	23							
QUEBEC EAST - ACADIE	z06, 54650 - VAL BELAIR, QC	z03, 55000 - SAINTE-MARIE, QC	03/17/2018	15	15	24						
	z03, 55042 - BEAUCEVILLE, QC											
	1		SUB TOTALS:	15	15							
QUEBEC SOUTH	z04, 52334 - LAC BROME, QC	z04, 52003 - BROME-MISSISQUOI, QC	03/09/2018	16	16	23						
	z04, 52261 - GRANBY, QC	z04, 52004 - BROMONT-2018, QC	09/08/2018	18	18	65						
	z06, 52002 - BROMPTONVILLE INC, QC											
2		SUB TOTALS:	34	34								
QUEBEC WEST	z02, 53004 - LES BOYS 1 DES LAURENTIDES, QC	z02, 53008 - SAINT-ANDRÉ D'ARGENTEUIL 2018, QC	06/27/2018	19	20	53						
	z02, 53710 - ST-EUSTACHE-EST, QC	z02, 53965 - OKA 2018, QC	09/27/2018	20	20	79						
	z06, 53481 - ST-JANVIER, MIRABEL, QC	z06, 53007 - ST-LIN LAURENTIDES 2018, QC	06/28/2018	17	17	54						
	z06, 53094 - ST-ANTOINE, QC											
	z06, 53592 - POINTE-GATINEAU, QC	z09, 53006 - ANGERS 2017, QC	12/01/2017	20	20	14	*	*	*	*	*	*
	z09, 53904 - TEMPLETON, QC											
4		SUB TOTALS:	76	77								

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**New Clubs Annual Report (By District)  
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10:28 am

District	Sponsor Club	New Club	Charter Date	Init Mbrs	Final Mbrs	# Clubs	NCB1	NCB2	NCB3	OCC	FLW/UP	Not New
<b>SOUTH CAROLINA</b>												
22 - SC	z01, 22422 - FOREST ACRES, SC	z08, 22431 - TEAM-YOUTH, SC (D)	03/18/2018	15	15	25						
	z06, 22425 - CAROLINA FOREST HAPPY HOUR, SC		(08/20/2018)									
22 - SC	z06, 22425 - CAROLINA FOREST HAPPY HOUR, SC	z06, 22432 - UNITED SUMMER, SC	05/03/2018	16	16	39						
	z03, 22427 - PALMETTO, SC											
	2	SUB TOTALS:		31	31							
<b>SOUTHERN WISCONSIN</b>												
09 - SWIS	z01, 09103 - MEMONONEE FALLS, WI	z01, 09086 - SUSSEX-LISBON-LANNON-BUTLER, WI	11/14/2017	37	42	10						
	z06, 09137 - PLATTEVILLE, WI											
09 - SWIS	z06, 09137 - PLATTEVILLE, WI	z06, 09088 - PLATTEVILLE STUDENT, WI	03/19/2018	17	17	26						
	z06, 09035 - PLATTEVILLE AREA, WI											
	2	SUB TOTALS:		54	59							
<b>SOUTHWESTERN ONTARIO</b>												
45 - SWONT	z02, 45020 - LASALLE II, ON		12/31/2017	16	20	18						
45 - SWONT	z03, 45028 - ESSEX YOUTH CENTRE, ON	z03, 45022 - BRYERSWOOD YOUTH CAMP, ON	05/28/2018	25	26	42						
	z01, 45073 - ESSEX, ON											
45 - SWONT	z03, 45028 - ESSEX YOUTH CENTRE, ON	z03, 45023 - CAMP TEWATENO, ON	08/05/2018	19	19	46						
	z07, 47010 - BARRIE, ON											
45 - SWONT	z02, 45178 - RIVERSIDE, ON	z08, 45027 - RAINBOW-SOUTHWESTERN, ON	08/10/2018	26	29	66						
	z06, 45009 - KIDS MENTAL HEALTH-CANADA, ON											
45 - SWONT	z10, 45228 - TALBOTVILLE, ON	z10, 45026 - SUNSHINE-ST. THOMAS, ON	06/24/2018	18	18	50						
	z03, 45626 - ESSEX YOUTH CENTRE, ON											
	5	SUB TOTALS:		104	112							
<b>WEST MISSOURI</b>												
36 - WMO	z08, 36260 - MARSHALL, MO	z08, 36644 - SEDALIA AFTER HOURS, MO	06/21/2018	20	20	49						
	1	SUB TOTALS:		20	20							
<b>WISCONSIN NORTH - UPPER MICHIGAN</b>												
23 - WINUM	z01, 23004 - RIVER FALLS AREA, WI	z01, 23407 - UNIVERSITY OF WISCONSIN-RIVER FALLS, WI	04/18/2018	32	32	36						
	z01, 23406 - UNIVERSITY OF WISCONSIN-EAU CLAIRE, WI											
	1	SUB TOTALS:		32	32							
	83	GRAND TOTALS:		1712	1829							

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