

OPTIMIST INTERNATIONAL		COMPARISON BY DEPARTMENT		
2011-12 FISCAL YEAR DRAFT BUDGET		2011-12 DRAFT BUDGET COMPARED TO		
STATEMENT OF ACTIVITIES SUMMARY		2010-11 BUDGET AND 2009-10 ACTUAL		
LN/ DPT. NO.	DESCRIPTION	2009-10 ACTUAL #1	2010-11 BUDGET #2	2011-12 BUDGET #3
12	<u>REVENUES</u>			
13	Dues	4,610,981	4,536,069	4,407,801
14	Processing Fees	133,522	140,000	140,000
15	Charter Fees	37,029	50,000	30,000
16	Life Membership Fees	78,498	94,000	94,000
17	Intl President Recognition Awards	301	0	0
18	Int'l Development Revenue	50	3,000	0
19	Income & Royalties from Supply Sales-net.	30,583	28,750	46,250
20	Royalties	69,506	64,000	71,000
21	International Convention	300,428	262,950	282,019
22	J.O.O.I. Clubs Income	158,042	164,535	165,500
23	J.O.O.I. Convention	29,460	32,750	31,500
24	Sponsor/Outside Grant Income	0	0	0
25	Grant Income from Foundations	661,345	207,740	225,602
26	Johns Hopkins Grant	0	0	0
27	Gain (Loss) on Currency Transactions	37,454	0	0
28	Gain (Loss) Sale of Assets	(2,152)	0	0
29	GST/QST Input Tax Rebate	96,963	90,000	19,000
30	Other Revenue Income	46,329	18,800	18,550
31	Youth Programs Foundation	940,292	889,449	973,850
32	TOTAL REVENUES	7,228,631	6,582,043	6,505,072
34	<u>EXPENSES</u>			
35	Allocated Dues to Districts	53,387	70,000	55,000
36	Club Insurance Premiums	703,311	715,000	685,000
37	Growth and Club Services	652,841	851,909	765,739
38	Youth Clubs	205,374	199,346	153,846
39	Programs	778,694	322,618	297,027
40	International Development Program	3	1,200	500
41	International Convention	264,686	360,018	331,829
42	Communications	362,142	386,502	368,436
43	Meetings	166,682	177,059	174,141
44	Leadership Development	255,490	288,965	323,570
45	Canadian Office/Member Services	352,990	348,375	417,374
46	Building Maintenance	206,458	200,621	184,189
47	Fin.,Admin.,I/S,Facilities,Warehouse	787,008	771,513	687,110
48	Loss on Uncollectible Accounts	73,249	28,000	35,000
49	Interest Expense	44,217	46,000	46,000
50	Executive Office	377,122	368,792	361,893
51	Board and Officers	129,958	177,085	152,820
52	Committees	72,758	58,625	62,040
53	Capital Investments	127,669	50,000	50,000
54	Youth Programs Foundation	905,184	888,730	959,283
55	Pension Expense	(50,438)	0	204,782
56	TOTAL EXPENSES	6,468,785	6,310,358	6,315,579
58	REVENUES OVER(-UNDER) EXPENSES:	759,846	271,685	189,493
58	<i>REQUIRED 4% DEFINED BUDGET REQUIREMENT</i>			
59	<i>AS DEFINED BY THE BOARD OF DIRECTORS</i>		(190,003)	(184,672)
60	REVENUES OVER(-UNDER) EXPENSES, NET	759,846	81,682	4,821