

Teamwork + Common Vision = Uncommon Results

By Robert McFadyen, Chair of the International Audit and Finance Committee.

Past International President J.C. St-Onge set goals for the entire Optimist International organization to work as a team to bring in new Members and build new Clubs in order to reach more children throughout the world.

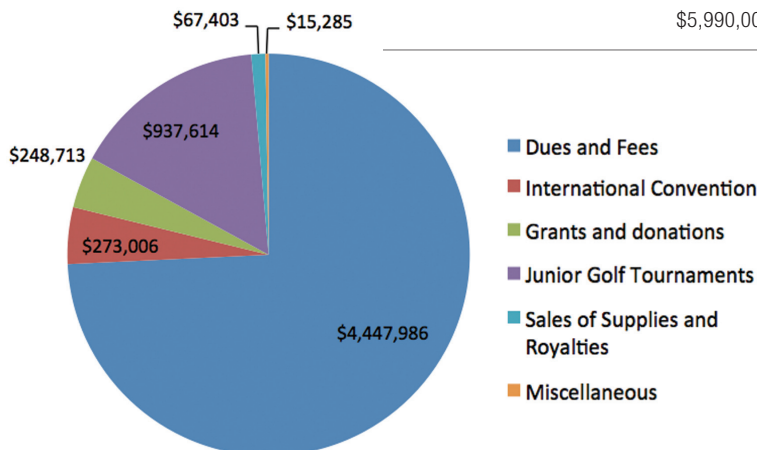
Together, we reached the following achievements during the fiscal year ended September 30, 2013:

- Total number of New Members who joined Optimist International was 10,843.
- Optimist International Foundation awarded grants of \$248,713 in support of Optimist programs.
- The organization finished the year with a surplus from operations of \$86,876.
- Optimist Clubs teamed up in support of the organization's Childhood Cancer Campaign mission, "Optimist International shall be the leading force to rid the world of childhood cancer." Funds in the amount of \$100,000 were paid to Johns Hopkins for research. Plus, Childhood Cancer Campaign matching grants totaling over \$49,000 were awarded throughout the year.
- Total unrestricted net assets increased by \$187,692 to an ending balance of \$1,177,231.
- At September 30, 2013, the defined benefit pension plan had a funded status of \$461,514.

The Board of Directors, Audit and Finance Committee and staff are continually careful with the funds of Optimist International. During the last fiscal year, more than 60% of our expenses were related to the organization's programs. The following are graphs of the revenue and expenses for the fiscal year ended September 30, 2013.

REVENUES

Dues and Fees	\$4,447,986
International Convention	\$273,006
Grants and donations	\$248,713
Junior Golf Tournaments	\$937,614
Sales of Supplies and Royalties	\$67,403
Miscellaneous	\$15,285

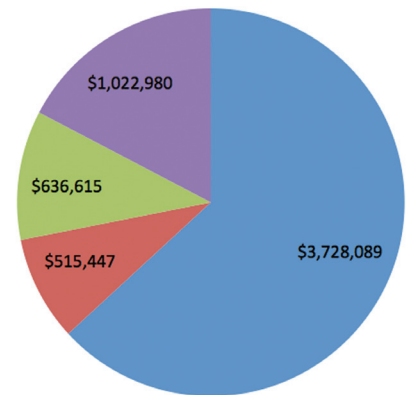


"Teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results."

- Andrew Carnegie

Questions regarding the organization's finances are always welcome and should be directed to (800) 500-8130 ext. 202 or finance@optimist.org. To view a copy of Optimist International's Fiscal Year 2013 Audited Financial Statements, go to the Optimist International website at www.optimist.org and click on Administration.

EXPENSES



- Programs
- International Convention
- Volunteer Leadership
- General Management

Programs	\$3,728,089
International Convention	\$515,447
Volunteer Leadership	\$636,615
General Management	\$1,022,980
	\$5,903,131